

**Occupational Employment Projections, Year 2002 Projected to Year 2012
East Central Community College District**

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
41-0000	Sales and Related Occupations	4,090	4,790	700	17.1%	215
41-1000	Supervisors, Sales Workers	720	810	90	12.5%	20
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	620	700	80	12.9%	20
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	100	110	10	10.0%	5
41-2000	Retail Sales Workers	2,760	3,290	530	19.2%	170
41-2011	Cashiers	1,440	1,710	270	18.8%	95
41-2021	Counter and Rental Clerks	100	120	20	20.0%	5
41-2022	Parts Salespersons	100	100	0	0.0%	5
41-2031	Retail Salespersons	1,130	1,350	220	19.5%	65
41-3000	Sales Representatives, Services	150	160	10	6.7%	5
41-3011	Advertising Sales Agents	20	30	10	50.0%	0
41-3021	Insurance Sales Agents	110	110	0	0.0%	5
41-3031	Securities, Commodities, and Financial Services Sales Agents	20	20	0	0.0%	0
41-4000	Sales Representatives, Wholesale and Manufacturing	290	350	60	20.7%	15
41-4011	Sales Representatives, Wholesale & Manufacturing, Technical & Scientific Products	20	30	10	50.0%	0
41-4012	Sales Representatives, Wholesale & Manufacturing, Not Tech. & Scientific Products	270	320	50	18.5%	10
41-9000	Other Sales and Related Workers	170	190	20	11.8%	5
41-9011	Demonstrators and Product Promoters	10	10	0	0.0%	0
41-9021	Real Estate Brokers	20	20	0	0.0%	0
41-9022	Real Estate Sales Agents	50	50	0	0.0%	0
41-9041	Telemarketers	20	20	0	0.0%	0
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	20	20	0	0.0%	0
41-9099	Misc. Sales and Related Workers	50	60	10	20.0%	0